## DIGITALBRIDGE

## EARNINGS PRESENTATION 4Q 2022

February 24, 2023

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation may contain forward-looking statements within the meaning of the federal securities laws, including statements relating to (i) our strategy, outlook and growth prospects, (ii) our operational and financial targets and (iii) general economic trends and trends in our industry and markets. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond the Company's control, and may cause the Company's actual results to differ significantly from those expressed in any forward-looking statement. Factors that might cause such a difference include, without limitation, our ability to grow our business by raising capital for our funds and the companies that we manage; whether run rate metrics presented herein are reflective of actual annual data; our position as an owner, operator and investment manager of digital infrastructure and our ability to manage any related conflicts of interest; adverse changes in general economic and political conditions, including those resulting from supply chain difficulties, inflation, interest rate increases, a potential economic slowdown or a recession; our ability to deconsolidate our Operating segment; our exposure to business risks in Europe. Asia and other foreign markets; our ability to obtain and maintain financing arrangements. including securitizations, on favorable or comparable terms or at all; the ability of our managed companies to attract and retain key customers and to provide reliable services without disruption; the reliance of our managed companies on third-party suppliers for power, network connectivity and certain other services; our ability to increase assets under management ("AUM") and expand our existing and new investment strategies; our ability to integrate and maintain consistent standards and controls, including our ability to manage our acquisitions in the digital infrastructure and investment management industries effectively; our business and investment strategy, including the ability of the businesses in which we have significant investments to execute their business strategies; performance of our investments relative to our expectations and the impact on our actual return on invested equity, as well as the cash provided by these investments and available for distribution; our ability to deploy capital into new investments consistent with our investment management strategies; the availability of, and competition for, attractive investment opportunities and the earnings profile of such new investments; our ability to achieve any of the anticipated benefits of certain joint ventures, including any ability for such ventures to create and/or distribute new investment products; our expected hold period for our assets and the impact of any changes in our expectations on the carrying value of such assets; the general volatility of the securities markets in which we participate; the market value of our assets; interest rate mismatches between our assets and any borrowings used to fund such assets; effects of hedging instruments on our assets; the impact of economic conditions on third parties on which we rely; the impact of any security incident or deficiency affecting our systems or network or the system and network of any of our managed companies or service providers; any litigation and contractual claims against us and our affiliates, including potential settlement and litigation of such claims; our levels of leverage; the impact of legislative, regulatory and competitive changes, including those related to privacy and data protection; the impact of our transition from a real estate investment trust ("REIT") to a taxable C corporation for tax purposes, and the related liability for corporate and other taxes; whether we will be able to utilize existing tax attributes to offset taxable income to the extent contemplated; our ability to maintain our exemption from registration as an investment company under the Investment Company Act of 1940, as amended (the "1940 Act"); changes in our board of directors or management team, and availability of gualified personnel; our ability to make or maintain distributions to our stockholders; and our understanding of and ability to successfully navigate the competitive landscape in which we and our managed companies operate and other risks and uncertainties, including those detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and Quarterly Reports on Form 10-Q for the fiscal guarters ended March 31, 2022, June 30, 2022 and September 30, 2022, each under the heading "Risk Factors," as such factors may be updated from time to time in the Company's subsequent periodic filings with the U.S. Securities and Exchange Commission ("SEC"). All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Additional information about these and other factors can be found in the Company's reports filed from time to time with the SEC.

The Company cautions investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. The Company is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and the Company does not intend to do so.

#### This presentation is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities of the Company. This information is not intended to be indicative of future results. Actual performance of the Company may vary materially.

The appendices herein contain important information that is material to an understanding of this presentation and you should read this presentation only with and in context of the appendices.

#### DIGITALBRIDGE

#### IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES

This presentation includes certain "non-GAAP" supplemental measures that are not defined by generally accepted accounting principles, or GAAP, including the financial metrics defined below, of which the calculations may from methodologies utilized by other companies for similar performance measurements, and accordingly, may not be comparable to those of other companies.

This presentation includes forward-looking guidance for certain non-GAAP financial measures, including Adjusted EBITDA, FRE, Run-rate Investment Management Fee Revenue and Run-Rate Investment Management Fee Revenu

Adjusted Earnings before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA): Adjusted EBITDA): Adjusted to exclude the following items: interest expense as included in DE, income tax expense or benefit as included in DE, preferred stock dividends, equity method earnings, placement fee expense, our share of realized carried interest and incentive fees net of associated compensation expense, certain investment costs for capital raising that are not reimbursable by our sponsored funds, and capital expenditures as deducted in DE. Adjusted EBITDA is presented on a reportable segment basis and for the Company in total.

We believe that Adjusted EBITDA is a meaningful supplemental measure of performance because it presents the Company's operating performance independent of its capital structure, leverage and non-cash items, which allows for better comparability against entities with different capital structures and income tax rates. However, because Adjusted EBITDA is calculated before recurring cash charges including interest expense and taxes and does not deduct capital expenditures or other recurring cash requirements, its usefulness as a performance measure may be limited.

Assets Under Management ("AUM"): Assets owned by the Company's balance sheet and assets for which the Company and its affiliates provide investment management services, including assets for which the Company may or may not charge management fees and/or performance allocations. Balance sheet AUM is based on the undepreciated carrying value of digital investments and the impaired carrying value of non digital investments as of the report date. Investment management AUM is based on the cost basis of managed investments as reported by each underlying vehicle as of the report date. AUM further includes uncalled capital commitments but excludes DBRG OP's share of non wholly-owned real estate investment management platform's AUM. The Company's calculations of AUM may differ from the calculations of other asset managers.

DigitalBridge Operating Company, LLC ("DBRG OP"): The operating partnership through which the Company conducts all of its activities and holds substantially all of its assets and liabilities. DBRG OP share excludes noncontrolling interests in investment entities.

Digital Investment Management Fee Related Earnings (Digital IM FRE): Digital IM FRE): Digital IM FRE is calculated as recurring fee income and other income inclusive of cost reimbursements (related to administrative expenses), and net of compensation expense (excluding equity-based compensation, carried interest and incentive compensation) and administrative expense (excluding placement fees and straight-line rent). Digital IM FRE is used to assess the extent to which direct base compensation and operating expenses are covered by recurring fee revenues in the digital investment management business. We believe that Digital IM FRE is a useful supplemental performance measure because it may provide additional insight into the profitability of the overall digital investment management business.

Digital IM FRE is measured as Adjusted EBITDA for the Digital IM segment, adjusted to reflect the Company's Digital IM segment as a stabilized business by excluding FRE associated with new investment strategies that have 1) not yet held a first close raising FEEUM; or 2) not yet achieved break-even Adjusted EBITDA only for investment products that may be terminated solely at the Company's discretion, collectively referred to as "Start-up FRE." The Company evaluates new investment strategies on a regular basis and excludes Start-Up FRE from Digital IM FRE until such time a new strategy is determined to form part of the Company's core investment management business.

Digital Operating Earnings before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre) and Adjusted EBITDAre in accordance with the standards established by the National Association of Real Estate Investment Trusts, which defines EBITDAre as net income or loss calculated in accordance with GAAP, excluding interest, taxes, depreciation and amortization, gains or losses from the sale of depreciated property, and impairment of depreciated property. The Company calculates Adjusted EBITDA as net income/expense adjustments and amortization of acquired above- and below-market lease adjustments to rental income, revenues and corresponding costs related to the delivery of installation services, equity-based compensation expense, restructuring and Adjusted EBITDA as supplemental measures of our performance because they eliminate depreciation, amortization, and the impact of the capital structure from its operating results. EBITDAre represents a widely known supplemental measure of performance, EBITDA, but for real estate entities, which we believe is particularly helpful for generalist investors in REITS. EBITDAre depicts the operating performance of a real estate business independent of its capital structure, leverage and non-cash items, which allows for comparability across real estate entities with different capital structure, tax rates and depreciation or amortization policies. Additionally, exclusion of gains on disposition and impairment of depreciated performance and adjusted EBITDA as calculated before recurring cash charges including interest expense and allows for period-over-period comparability. However, because EBITDAre and Adjusted EBITDA as calculated before recurring cash charges including interest expense and allows for period-over-period comparability. However, because EBITDAre and Adjusted EBITDA are calculated before recurring cash charges including interest expense and allows for period-over-period comparability. However, because EBITDAre and Adjusted EBITDA are calculated before

Distributable Earnings (DE): DE is an after-tax measure that differs from GAAP net income or loss from continuing operations as a result of the following adjustments, including adjustment for our share of similar items recognized by our equity method investments: transaction-related and restructuring charges; realized and unrealized gains and losses, except realized gains and losses from digital assets in Corporate and Other; depreciation, amortization and impairment charges; debt prepayment penalties, and amortization of deferred financing costs, debt premiums and debt discounts; our share of unrealized carried interest, net of associated compensation expense; equity-based compensation expense; equity based compensation expense; equity-based compensation expense; inpairment of equity investments directly attributable to decrease in value of depreciable real estate held by the investe; non-revenue enhancing capital expenditures; income tax effect on certain of the foregoing adjustments. Income taxes included in DE reflect the benefit of deductions arising from certain expenses attra excluded from the calculation of DE, such as equity-based compensation, as these deductions do cerease actual income tax paid or payable by the Company in any one period. There are no differences in the Company's measurement of DE and AFFO. Therefore, previously reported AFFO is the equivalent to DE and prior period information has not been recast. DE is presented on a reportable segment basis and for the Company in total.

We believe that DE is a meaningful supplemental measure as it reflects the ongoing operating performance of our core business by generally excluding items that are non-core operational in nature and allows for better comparability of operating results period-over-period and to other companies in similar lines of business.

Fee Related Earnings Margin (FRE Margin): FRE Margin is calculated by dividing Digital IM FRE by management fee revenues, excluding one-time catch-up fees and/or incentives fees

Fee-Earning Equity Under Management ("FEEUM"): Equity for which the Company and its affiliates provides investment management services and derives management fees and/or performance allocations. FEEUM generally represents the basis used to derive fees, which may be based on invested equity, stockholders' equity, or fair value pursuant to the terms of each underlying investment management agreement. The Company's calculations of FEEUM may differ materially from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Monthly Recurring Revenue ("MRR"): The Company defines MRR as revenue from ongoing services that is generally fixed in price and contracted for longer than 30 days.

Run-rate Investment Management Fee Related Earnings: Calculated as Run-rate Investment Management Fee Revenues less compensation, carried interest and incentive compensation) and administrative expense (excluding placement fees and straight-line rent, net of any cost reimbursements) calculated on annualized basis at the end of the time period being presented.

Run-rate Investment Management Fee Revenue: Calculated as FEEUM, inclusive of uncalled contractual commitments expected to be called within their commitment periods by investment vehicles that charge fees on invested capital once called, multiplied by the blended average fee rate as of the most recent reporting period. The Company's calculations of Run-rate Investment Management Fee Revenues may not be achieved if all uncalled commitments are not called

In evaluating the information presented throughout this presentation see definitions and reconciliations of non-GAAP financial measures to GAAP measures. For purposes of comparability, historical data in this presentation may include certain adjustments from prior reported data at the historical period.









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## BUSINESS UPDATE

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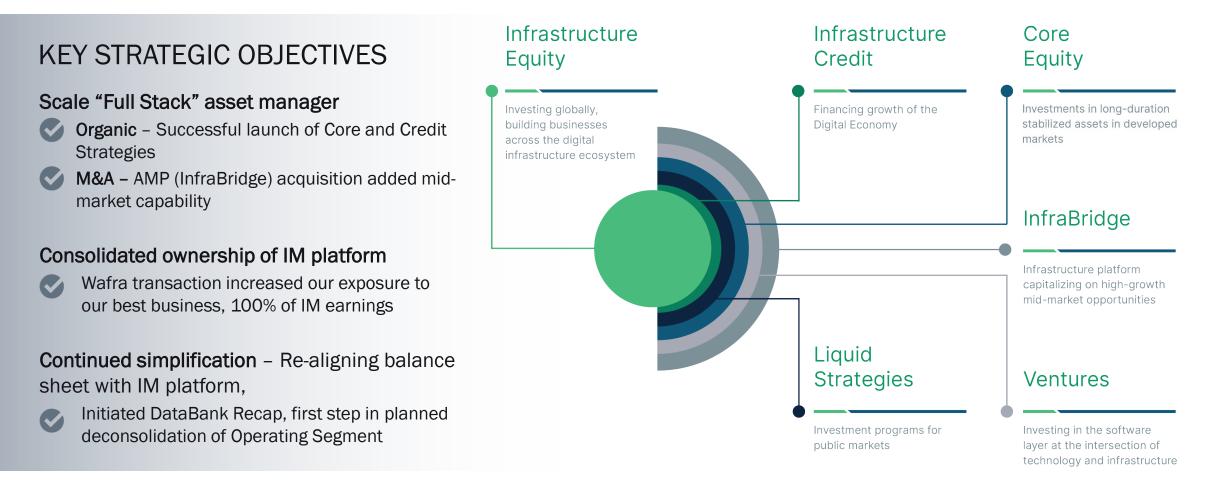
## 2022 – DELIVERED GROWTH IN A DYNAMIC MACRO ENVIRONMENT

DigitalBridge continued to be the *Partner of Choice* to top operating management teams and institutional investors allocating capital to this durable, growing asset class



## A LEADING GLOBAL INVESTOR IN DIGITAL INFRASTRUCTURE

In 2022, DBRG established its asset management platform as the strategic growth driver for the business. Scalable, asset-light, high-ROIC business model, now with "Full Stack" ability to capitalize on secular growth opportunity in digital infrastructure



#### STRATEGIC CAPITAL ALLOCATION WHILE MAINTAINING STRONG LIQUIDITY

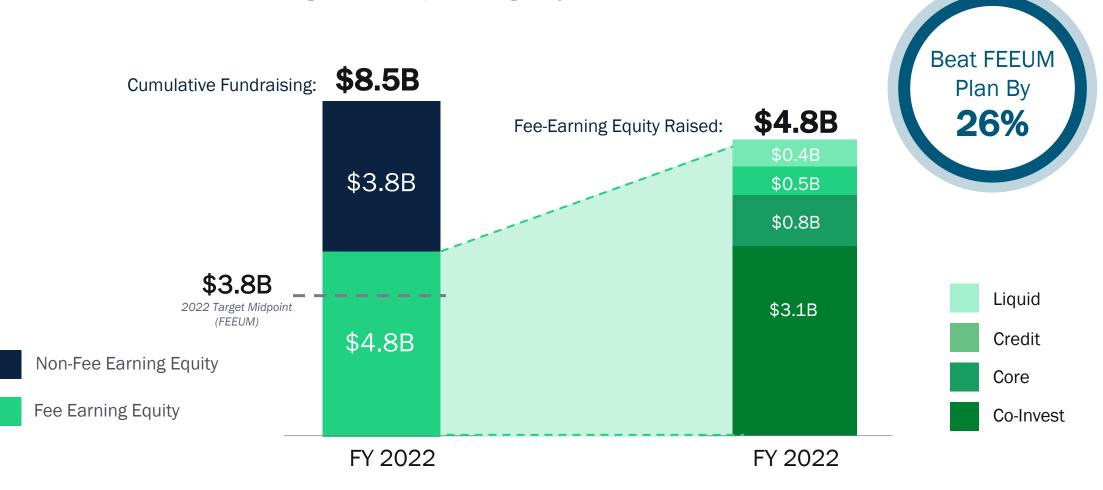
DigitalBridge executed on its capital allocation priorities with four accretive transactions while maintaining strong liquidity and continuing to optimize its capital structure and de-lever.



(1) Includes \$90M of cash earn-out anticipated to be paid in March 2023. An additional \$410M stock consideration was issued and a further \$35M of earnout is anticipated to be paid in 1Q24. DIGITALBRIDGE (2) Based on midpoint of run-rate 2023 guidance

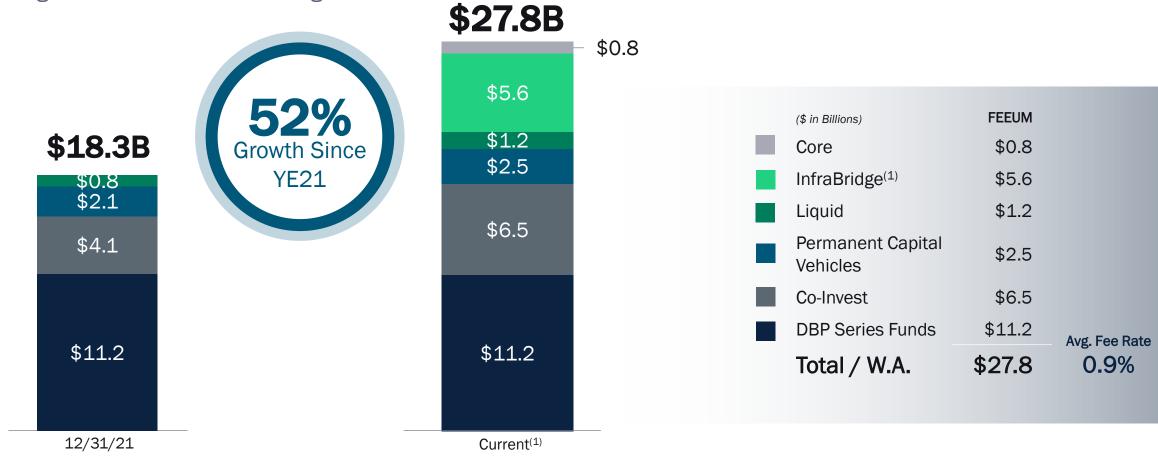
#### CAPITAL FORMATION UPDATE – DBRG EXCEEDED 2022 TARGET

2022 total new capital formation of \$8.5 billion, including \$4.8 billion of FEEUM. 4Q FEEUM increase of ~\$1.4 billion, resulted in DBRG exceeding 2022 midpoint target by 26%



## SCALED FEE-EARNING ASSETS UNDER MANAGEMENT

+52% FEEUM growth driven by launch of organic Core and Credit strategies, M&A of AMP (InfraBridge) mid-market platform, and steady growth in co-investment. Significant embedded revenue and earnings growth with closing of InfraBridge and Core & Credit strategies

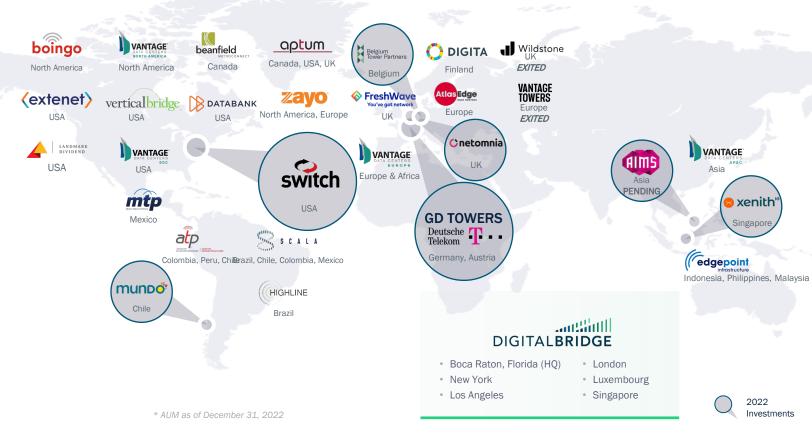


(1) AMP (InfraBridge) acquisition closed in February 2023; Total FEEUM as of 12/31/22 and only adjusted for inclusion of acquired AMP FEEUM

**DIGITALBRIDGE** Note: Past performance is not indicative of future results or indicative of how other DigitalBridge investments will perform. Please see slide 2 for additional information.

## 2022 – ACTIVELY INVESTING GLOBALLY

DigitalBridge continued to expand its global footprint with new signature investments including the \$11B take-private of Switch and the \$18.8B GD Towers partnership with Deutsche Telekom.



#### **DIGITAL AUM GROWTH**



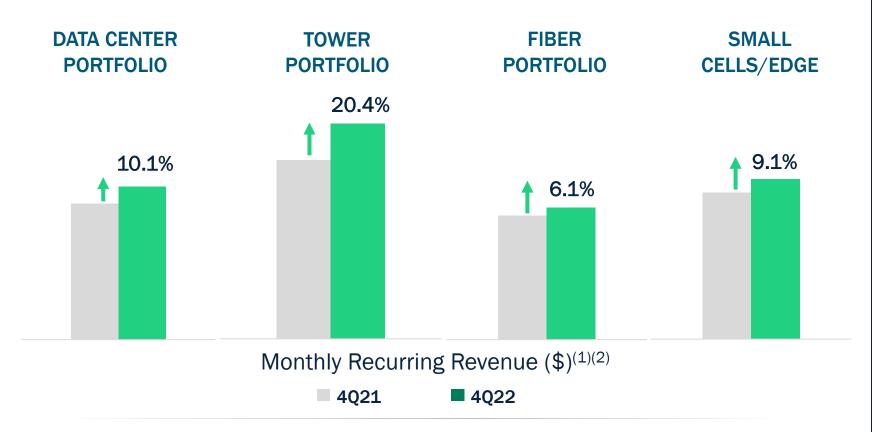
Note: Past performance is not indicative of future results or indicative of how other DigitalBridge investments will perform. Please see slide 2 for additional information.

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**GE** Note: Acquisition of AIMS has been agreed to in a definitive purchase agreement, but the transaction remains subject to customary closing conditions; there can be no assurance the transaction will reach a financial close.

## PORTFOLIO PERFORMANCE...KEEP DELIVERING

Our ability to deliver great performance across our global portfolio is the most fundamental driver of our business...



#### WE STAY FOCUSED ON THE CONTROL VARIABLES IN OUR BUSINESSES

Note: Past performance is not indicative of future results or indicative of how other DigitalBridge investments will perform. Please see slide 2 for additional information.



We define monthly recurring revenue as monthly run-rate revenue of active subscriptions, term licenses, and maintenance contracts at the end of a reporting period, net of rebates to customers and partners as well as certain other adjustments. Includes both revenue recognized ratably as well as upfront on a monthly basis.
 Excludes companies acquired during or after the 4th quarter or for which comparable data was not yet available.

WE BENEFIT FROM CONSERVATIVE PORTFOLIO DEBT METRICS

Loan to Value

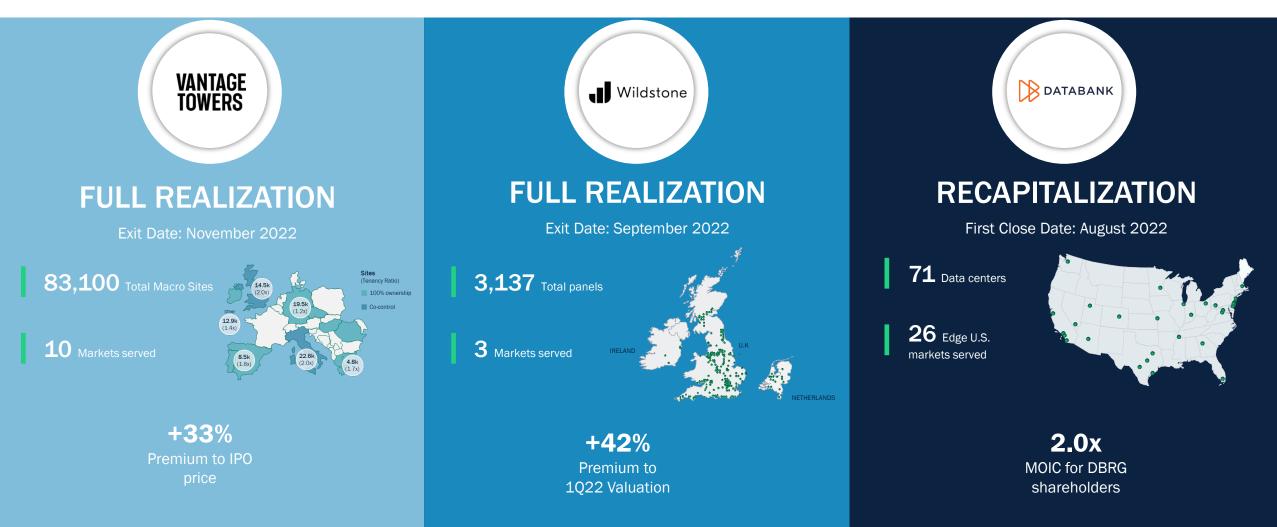
Fixed/Hedged 74%<sup>3</sup>

Average Fully Extended Term Maturity Profile **7 yrs**<sup>4,5</sup>

3,4: As of 12/31/225: Maximum weighted average maturity date, Including full term out of securitizations.

#### STRONG PORTFOLIO PERFORMANCE DRIVES GREAT OUTCOMES

In 2022, despite **rising rates** and **an inflationary environment**, DigitalBridge delivered for investors, generating realizations at attractive valuations, in excess of our carrying values







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## 4Q 2022 FINANCIAL OVERVIEW

Revenues, earnings and cash flows finished the year continuing their positive trajectory driven by contributions from IM Performance Fees and Operating Segment acquisitions.

TOTAL COMPANY	4Q21	4Q22	% Change YoY	2021	2022	% Change YoY
Consolidated Revenues	\$255.9	\$301.1	+18%	\$965.8	\$1,144.6	+19%
DBRG OP Share of Revenues	\$77.9	\$91.6	+18%	\$272.2	\$358.9	+32%
Net Income (DBRG Shareholder)	(\$20.7)	(\$19.4)		(\$385.7)	(\$382.3)	
Per Share	(\$0.16)	(\$0.12)		(\$3.14)	(\$2.47)	
Adjusted EBITDA (DBRG OP Share)	\$21.0	\$27.8	+32%	\$66.5	\$108.3	+63%
Distributable Earnings	(\$5.4)	(\$11.4)		(\$20.4)	\$37.1	
Per Share	(\$0.04)	(\$0.07)		(\$0.15)	\$0.22	
Digital AUM (\$B)	\$45.3	\$52.8	+17%	\$45.3	\$52.8	+17%

#### FOURTH QUARTER 2022 HIGHLIGHTS & KPIs

Financial Highlights	<ul> <li>DBRG shareholder pro-rata metrics for the quarter ending December 31, 2022,</li> <li>Fee Revenue in the investment management segment was \$47.1 million, up 18% YoY. Excluding \$13.8 million in one-time catch-up and incentive fees in the prior year fourth quarter, Fee Revenue grew 3% YoY.</li> <li>Fee Related Earnings in the investment management segment were \$24.2 million, up 2% YoY for DBRG's share. Excluding \$5.6 million in one-time catch-up fees in the prior year quarter, Fee Related Earnings grew 33% YoY. FRE Margin was 54%.</li> <li>Distributable Earnings (DE) attributable to DBRG shareholders was (\$11.4) million, down slightly YoY driven primarily by a \$53M non-cash valuation allowance against deferred tax assets</li> </ul>
Capital Metrics	<ul> <li>Assets Under Management ("AUM") of \$52.8 billion, up 17% year-over-year</li> <li>Fee Paying Assets Under Management ("FEEUM") of \$22.2 billion, up 22% year-over-year. FEEUM increased by \$1.7 billion over the prior quarter.</li> <li>New Capital Raised of \$1.4 billion in the quarter and \$8.5 billion during 2022, including \$4.8 billion of fee-paying capital</li> <li>Run-Rate Fee Revenue representing committed FEEUM multiplied by average fee rate is \$250 million annually, inclusive of the InfraBridge acquisition and newly raised capital that will become fee bearing once called</li> </ul>
Corporate	<ul> <li>Liquidity as of February 24, 2023 is \$680M following the closing of the after AMP Capital (InfraBridge) acquisition</li> <li>Debt reduction represents a 15% sequential reduction in pro-rata debt to \$1.1B, transfer of warehouse facility and databank recap</li> <li>Capital Allocation during the quarter included \$85 million of investments into GP commitments alongside investment funds and \$47 million in its common stock share repurchase program executed in October</li> <li>Regular Dividend of \$0.01 per share of common stock was declared for the quarter</li> </ul>

## 4Q 2022 SEGMENT EARNINGS – INVESTMENT MANAGEMENT

During 4Q22, excluding One-Time Fees in the prior year, DigitalBridge continued to grow IM revenue driven by higher levels of FEEUM. DBRG OP share grew faster following consolidation of 100% of the IM platform.

INVESTMENT MANAGEMENT	4Q21	4Q22	% Change from 4Q21	2021	2022	% Change YoY
Consolidated Revenues	\$59.9	\$47.1	(21%)	\$191.7	\$182.0	(5%)
Fee Related Earnings (FRE)	\$34.8	\$24.2	(30%)	\$116.3	\$95.8	(18%)
DBRG OP Share						
Revenue	\$39.9	\$47.1	+18%	\$131.8	\$159.5	+21%
FRE	\$23.8	\$24.2	+2%	\$79.7	\$83.5	+5%
FRE Margin % (excluding one-time fees)	61%	54%	'	59%	55%	
FEEUM (\$B)	\$18.3	\$22.2	+22%	\$18.3	\$22.2	+22%
Average Fee Rate	1.0%	0.9%		1.0%	0.9%	
New Capital Formation (Gross, \$B)	\$2.3B	\$1.4B		\$6.8B	\$4.8B	i
Net Realized Carried Interest & Incentive (DBRG Share)	\$1.1	\$12.4		\$2.7	\$31.5	

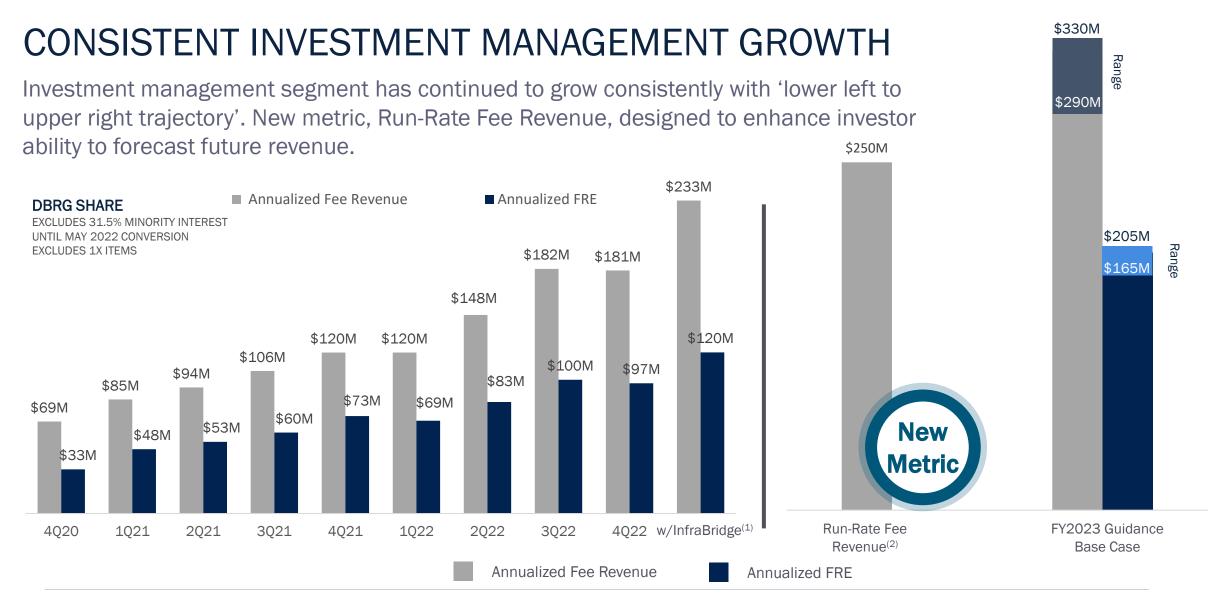
Prior year 4Q21 figures include \$8.1M of 1x Catch-Up Fees and \$5.7M incentive fees on a consolidated basis, and \$5.6M and \$2.8M on a DBRG OP Share. Excluding these figures, 4Q Consolidated Revenue and FRE was +2% YoY and -9% YoY respectively. Excluding these figures, 4Q DBRG OP Share, Revenue and FRE was 40 FRE was 40

## 4Q 2022 SEGMENT EARNINGS – OPERATING SEGMENT

Operating Segment revenue and earnings growth was driven principally by the addition of Houston data centers at DataBank. Lower initial utilization levels at the acquired data centers impacted margins YoY. Successful DataBank recap lowered DBRG ownership % from 17% to 12%, resulting in YoY reduction in revenue/EBITDA.

OPERATING	4Q21	4Q22	% Change from 4Q21	2021	2022	% Change YoY
Consolidated Revenues	\$189.9	\$229.3	+21%	\$763.2	\$884.9	+16%
Consolidated Adjusted EBITDA	\$84.5	\$98.6	+17%	\$329.7	\$379.7	+15%
MRR	\$790.4	\$913.4	+16%	\$790.4	\$913.4	+16%
DBRG OP Share						
Revenues	\$32.5	\$27.9	(14%)	\$131.6	\$142.4	+8%
Adjusted EBITDA	\$14.2	\$12.1	(15%)	\$55.6	\$60.4	+9%
% Ownership	17%	12%	·	17%	12%	

YoY reduction due to lower ownership % as a result of DataBank recap; excluding change DBRG performance in-line with consolidated results



Run-Rate Fee Revenue is calculated by multiplying committed FEEUM as of the referenced date by the average annual fee rate % to provide an indication of future expected revenue

Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

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(1) Includes run-rate adjustments for closing of the AMP Capital transaction as originally contemplated, and which was finalized on February 2, 2023.

(2) Based on 12/31/22 FEEUM multiplied by the average annual fee rate %, inclusive of AMP as of closing rather than as originally acquired, and inclusive of capital raised for new products that has yet to begin charging fees.

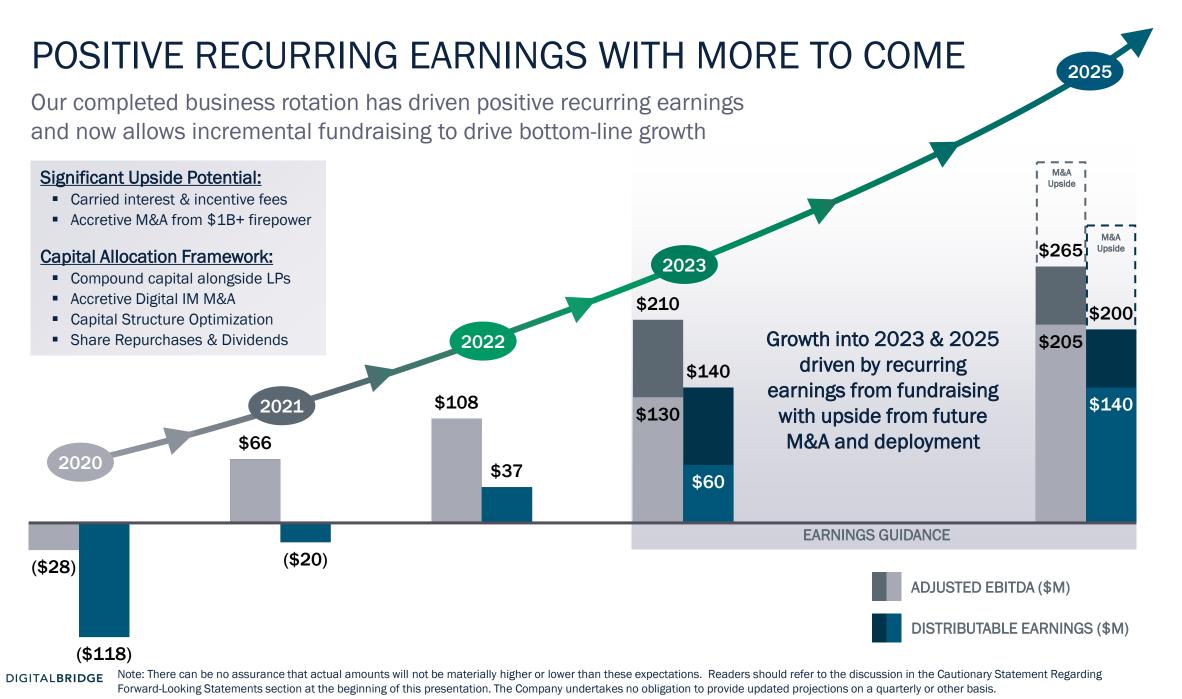
#### GUIDANCE UPDATE - 2023 & 2025

Updating 2023 and 2025 targets for Investment Management 2023 2025 W/M&A or Base Case Base Case Deployment<sup>1</sup> \$290 - 330M \$315 - 400M \$430 - 480M Run Rate Investment Mgmt Fee Revenue \$180 - 250M \$250 - 300M \$165 - 205M Run Rate Investment Mgmt FRE (earnings) DigitalBridge is outlining its 2023 and 2025 targets for Investment Ending FEEUM (Implied) \$33 - 36B \$35 - 41B \$47 - 51B Management and providing indicative guidance on run-rate Deconsolidate \$90 - 100M NA NA Operating Revenue (DBRG Share)<sup>1</sup> earnings for the first time. \$45 - 55M NA NA Operating EBITDA (DBRG Share)<sup>1</sup> 2 By 2025, Operating Segment results expected to be Corporate Overhead, Net \$(45 - 55)M \$(40 - 50)M \$(35 - 45)M deconsolidated and contribute net earnings via equity method EBITDA \$155 - 215M \$130 - 210M \$205 - 265M income. \$60 - 140M \$140 - 200M \$45 - 105M Distributable Earnings (DE) (\$, Per Share) / \$0.26 - 0.60 / \$0.34 - 0.78 / \$0.75 - 1.07 Future Firepower (cash & VFN) \$500 - 600M \$450 - 550M \$1.000 - \$1.100

<sup>1</sup> Assumes deployment of \$250-350 million into M&A (complementary asset management platforms), with \$150-250 million of firepower derived from incremental Operating Segment monetizations, consistent with deconsolidation initiative. Digital M&A executed at 10-15x multiple of FRE for businesses with 50% FRE margin, which further assume 15% margin improvement. Alternative scenario includes preferred stock paydown, which would not impact revenue/EBITDA, but would have a commensurate impact on DE.

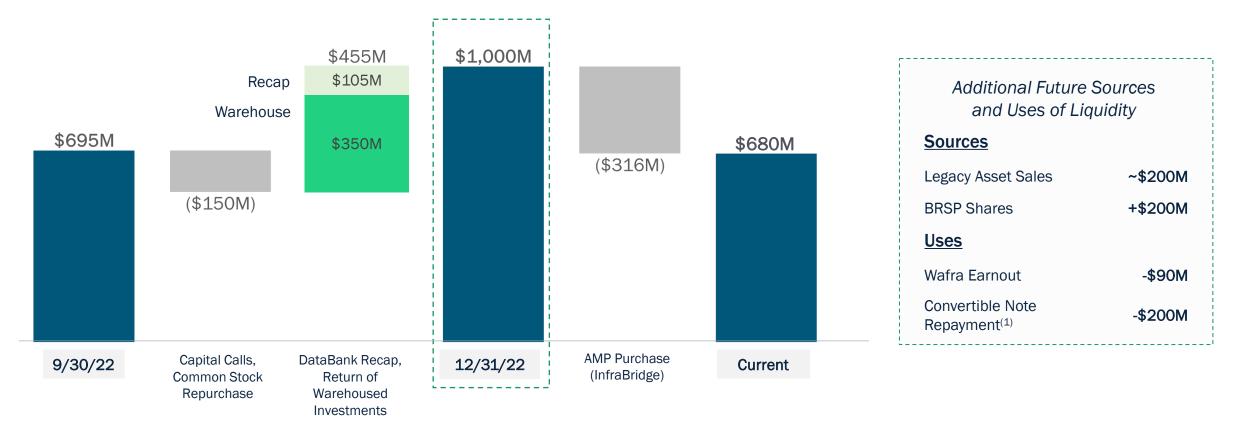
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Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation. The Company undertakes no obligation to provide updated projections on a quarterly or other basis.



## STRONG CORPORATE LIQUIDITY

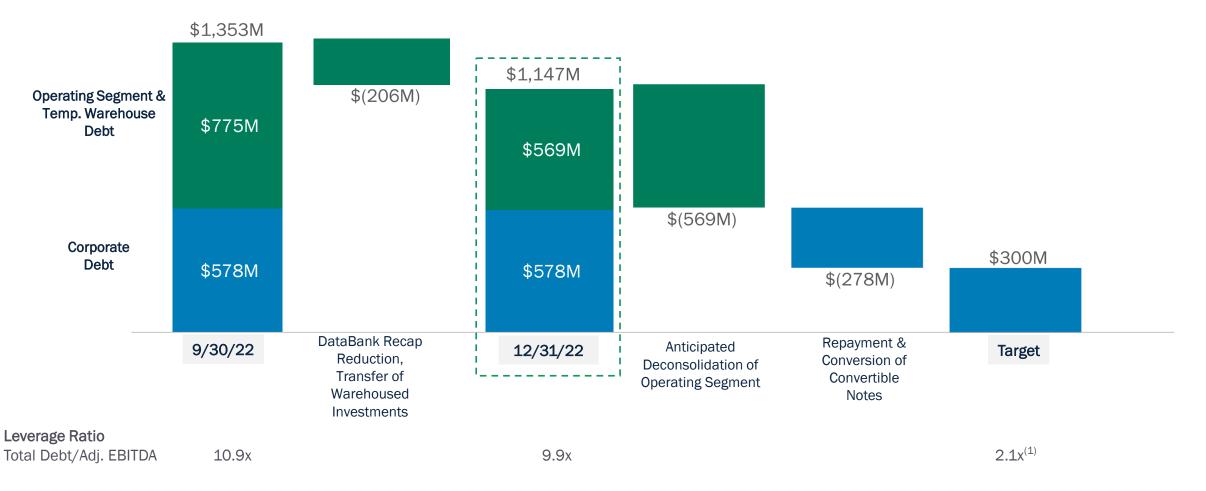
During 4Q, the return of capital from warehoused credit and core (Telenet) investments and additional proceeds from the DataBank recapitalization generated additional liquidity for the DBRG balance sheet, offsetting capital calls, our previously announced common stock repurchase, and positioned DBRG to complete the AMP acquisition early in '23.



Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

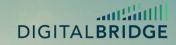
## CONTINUING TO DE-LEVER THE BALANCE SHEET

In 4Q, DigitalBridge reduced its pro-rata debt through the transfer of warehoused investments and the DataBank recapitalization. With the planned future deconsolidation of the operating segment and near-term repayment of the 2023 and 2025 convertible notes, DigitalBridge expects to achieve its target corporate leverage of 3-5x later this year.



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Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation. (1) Based on midpoint of 2023 guidance.

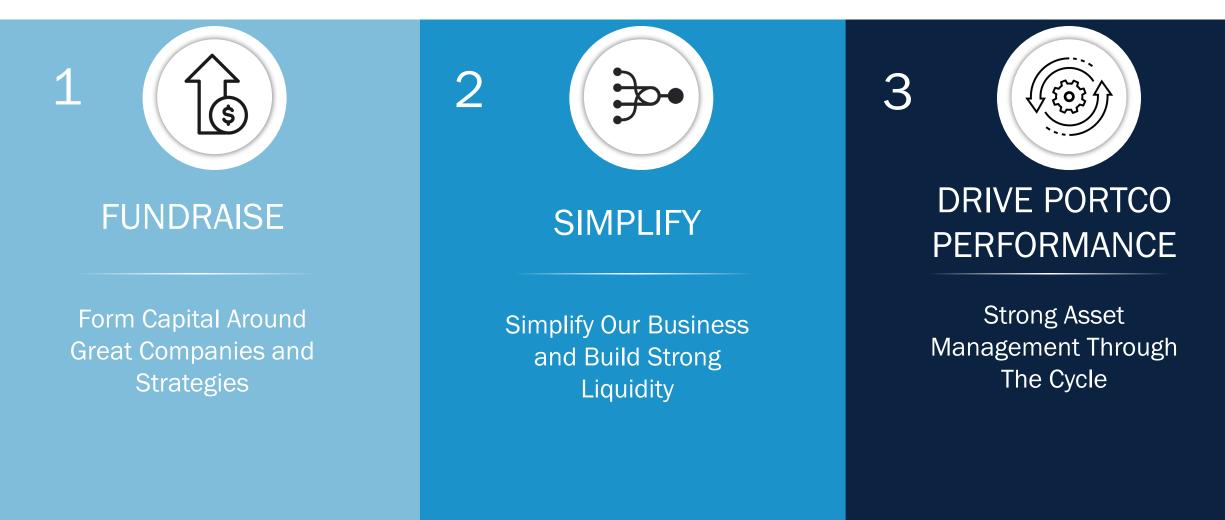






#### OUR MISSION IN 2023: THE 3 THINGS THAT MATTER

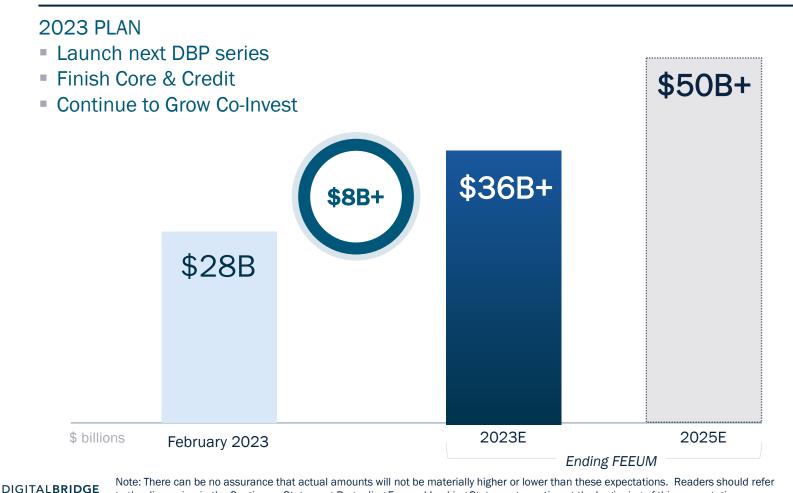
Our focus today remains clear – continue to deliver resilient performance through a turbulent macro environment



#### FUNDRAISING – OUR 2023 KPI

Reiterate our commitment to delivering our near and medium-term targets. Expect to update and introduce new 2027 targets at Investor Day 2023

#### Sources of Capital Formation



to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

Incremental \$8B+ in FEEUM expected to drive highmargin fee revenue \$72M+

Illustrative



We continue to see strong interest in the digital infrastructure asset class by investors attracted to the unique combination of growth and durability, underpinned by historical under-allocation to the sector...offsetting widely known 'denominator effect'

## DBRG TO ADVANCE SIMPLIFICATION OF CORPORATE PROFILE

DigitalBridge to evaluate further simplification of corporate profile and structure with focus on alternative paths for Operating Segment



Significantly Reduced Complexity

Consolidation of financial statements distorts presentation of true DBRG shareholder income, capital structure, and cash flows.

Unnecessary complexity has tangible cost burden and complicates financial analysis, 'what does DBRG own?'



#### Accelerate 'Pure-Play' Corporate Profile

Lean, Profitable Asset Manager serving secular growth markets

Balance sheet data center holdings expected to be deconsolidated, recharacterized as 'Principal Investments'



# Unlock incremental capital to fuel growth/optimize capital structure

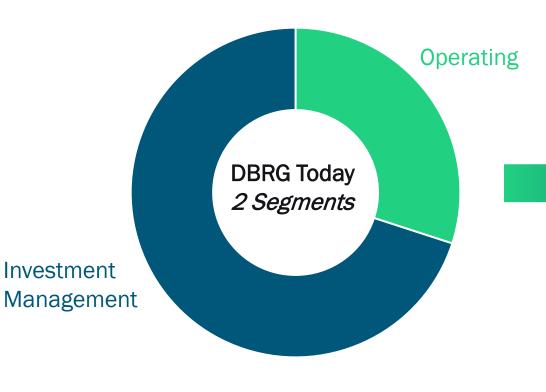
Public markets understate intrinsic value of operating assets, which we estimate are worth >\$700M in net equity at realized prices.

DBRG expects \$200M+ in additional proceeds from further stake sales

#### FINALIZE ALT ASSET MANAGER PROFILE

Complete transitional phase of strategic roadmap, with clean, pure-play asset management profile. Aligns balance sheet with IM platform.

#### **EXISTING PROFILE**



#### NEW BUSINESS MODEL

Lean, Fast-growing Asset Manager Exposed To Secular Growth Markets

#### **Principal Investments**

Operating Assets move to Investment Management in 2 Steps:

- 1. Ownership in DataBank and Vantage reduced <10% (deconsolidate)
- 2. Remaining Interest becomes "Principal Investments" within Investment Management



Investment Management

## INVESTMENT MGMT FINANCIAL PROFILE

Transition reveals fast-growing asset manager levered to secular growth markets in digital infrastructure



\$480

42%

Actual/Mid Point Estimate	2020	2021	2022	2023 Base Case	2025 Base Case
Annualized Fee Revenue	\$69M	\$120M	\$181M	\$310M	\$455M
Annualized Fee Related Earnings	\$33M	\$73M	\$97M	\$185M	\$275M
FEEUM	\$13B	\$18B	\$22B	\$35B	\$49B

DBRG AUM anticipated growth over the next three years manifests itself in strong financial performance

Simple algorithm multiplies FEEUM by stable Avg. Fee Rate of ~90bps to generate revenue, then by attractive incremental margin

Illustrative for every \$10B raised

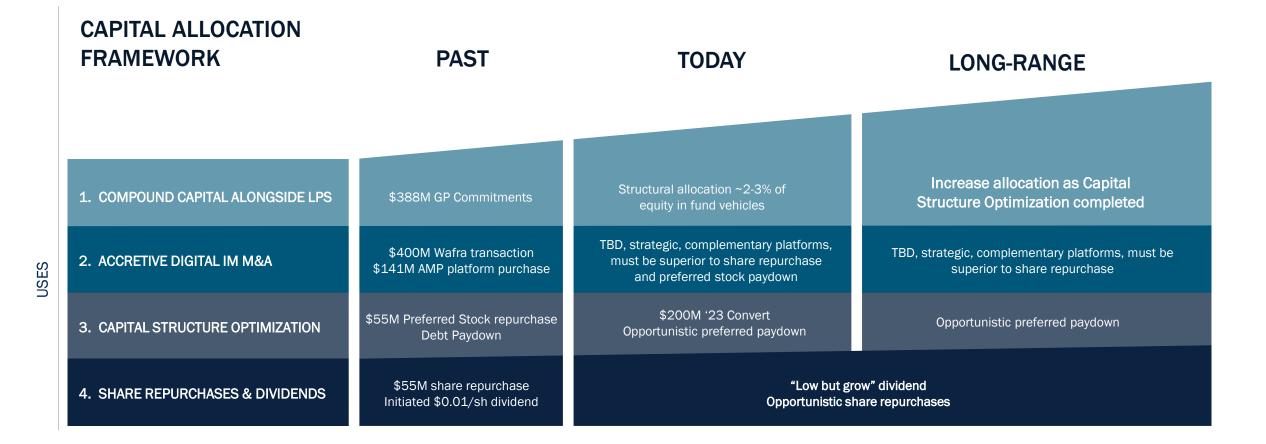


DIGITAL**BRIDGE** 

Note: There can be no assurance that actual amounts will not be materially higher or lower than these expectations. Readers should refer to the discussion in the Cautionary Statement Regarding Forward-Looking Statements section at the beginning of this presentation.

#### STRATEGIC CAPITAL ALLOCATION PRIORITIES

As DBRG executes on a near/medium term focus on capital structure optimization, additional free cash flow will become available to invest and compound capital alongside LPs in our fund vehicles



#### 2023 CEO PRIORITIES: 3 THINGS THAT MATTER

## DIGITALBRIDGE

POWERFUL SECULAR TAILWINDS At the Intersection of Supply & Demand

#### DIGITAL INFRASTRUCTURE SPECIALISTS

Leveraging Deep Relationships to Grow with the Asset Class

SIMPLE, HIGH GROWTH MODEL

Entering the Next Phase of Growth



CEO 2023 Checklist



• \$8B+ IN NEW CAPITAL

SIMPLIFY

- DECONSOLIDATE OPERATING
- ADVANCE CAPITAL STRUCTURE OPTIMIZATION



#### PORTCO PERFORMANCE

 INVEST AND SUPPORT CONTINUED GROWTH AT PORTFOLIO COMPANIES

Focus on realization of high-growth digital infrastructure platform

#### DIGITALBRIDGE

# Q&A SESSION

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#### NON-GAAP RECONCILIATIONS

(\$ in thousands)	FY 2022	4Q22	3Q22	2Q22	1Q22	FY 2021	4Q21	3Q21	2Q21	1Q21
Net income (loss) attributable to common stockholders	(\$382,266)	(\$19,356)	(\$63,273)	(\$37,321)	(\$262,316)	(\$385,716)	(\$20,686)	\$41,036	(\$141,260)	(\$264,806)
Net income (loss) attributable to noncontrolling common interests in Operating Company	(32,369)	(1,583)	(4,834)	(3,090)	(22,862)	(40,511)	(1,946)	4,311	(14,980)	(27,896)
Net income (loss) attributable to common interests in Operating Company and common stockholders	(414,635)	(20,939)	(68,107)	(40,411)	(285,178)	(426,227)	(22,632)	45,347	(156,240)	(292,702)
Adjustments for Distributable Earnings (DE):										
Transaction-related and restructuring charges	100,989	23,772	23,249	29,300	24,668	89,134	29,977	19,501	5,174	34,482
Non-real estate (gains) losses, excluding realized gains or losses of digital assets within the Corporate and Other segment	178,769	(16,050)	51,162	13,433	130,224	74,747	(52,611)	11,319	(151,773)	267,812
Net unrealized carried interest	(117,466)	(70,541)	(1,228)	(58,775)	13,078	(41,624)	(7,375)	(27,953)	(6,485)	189
Equity-based compensation expense	54,232	7,549	18,619	9,344	18,720	59,395	19,416	9,038	11,642	19,299
Depreciation and amortization	589,582	151,666	149,131	155,909	132,876	663,026	147,137	140,110	170,454	205,325
Straight-line rent revenue and expense	(21,462)	(7,063)	(8,895)	(2,956)	(2,548)	11,005	(1,986)	(1,925)	(2,309)	17,225
Amortization of acquired above- and below-market lease values, net	(78)	100	80	(10)	(248)	4,002	(333)	(172)	(1,498)	6,005
Impairment loss	35,983	-	-	12,184	23,799	300,038	(40,732)	(8,210)	242,903	106,077
Gain from sales of real estate	3	-	-	-	3	(41,782)	(197)	(514)	(2,969)	(38,102)
Non-revenue enhancing capital expenditures	(40,515)	(14,774)	(10,992)	(13,377)	(1,372)	(3,436)	(1,097)	(1,349)	(764)	(226)
Debt prepayment penalties and amortization of deferred financing costs and debt premiums and discounts	114,902	5,572	5,627	5,238	98,465	100,159	36,685	7,651	10,196	45,627
Adjustment to reflect BRSP cash dividend declared	574	4,122	10,201	(4,660)	(9,089)	(3,282)	(28,243)	9,478	(40,165)	55,648
Preferred share redemption (gain) loss	-	-	-	-	-	4,992	2,127	2,865	-	-
Income tax effect on certain of the foregoing adjustments	(534)	55	-	-	(589)	(50,335)	8,195	1,663	(42,536)	(17,657)
Adjustments attributable to noncontrolling interests in investment entities	(430,061)	(69,810)	(136,338)	(91,676)	(132,237)	(610,382)	(105,150)	(83,074)	(15,334)	(406,824)
DE from discontinued operations	(13,223)	(5,070)	6,808	(5,958)	(9,003)	(149,873)	11,467	(123,075)	(25,874)	(12,391)
After-tax DE	\$37,060	(\$11,411)	\$39,317	\$7,585	\$1,569	(\$20,443)	(\$5,352)	\$700	(\$5,578)	(\$10,213)
(\$ in thousands)	FY 2022	4Q22	3Q22	2Q22	1Q22	FY 2021	4Q21	3Q21	2021	1Q21
After-tax DE	\$37,060	(\$11,411)	\$39,317	\$7,585	\$1,569	(\$20,443)	(\$5,352)	\$700	(\$5,578)	(\$10,213)
Interest expense included in DE	57,526	13,756	16,348	14,142	13,280	52,156	13,775	14,160	11,834	12,387
Income tax expense (benefit) included in DE	13,266	30,616	(7,839)	(2,662)	(6,849)	(25,844)	631	(12,638)	(8,224)	(5,613)
Preferred dividends	61,566	14,765	15,283	15,759	15,759	70,627	16,139	17,456	18,516	18,516
Earnings of equity method investments	(38,800)	(8,842)	(16,285)	(6,982)	(6,691)	(22,881)	(6,441)	(5,784)	(6,216)	(4,440)
Placement fee expense	-	-	-	-	-	7,512	603	2,102	4,767	40
Net realized carried interest and incentive fees	(31,463)	(12,377)	(20,258)	-	1,172	(2,653)	(1,092)	(7)	(1,565)	11
Investment costs and non-revenue enhancing capital expenditures in DE	8,892	1,252	2,531	3,086	2,023	7,134	2,463	1,402	1,620	1,649
Non pro-rata allocation of income (loss) to NCI	231	-	-	-	231	886	231	231	223	201
Adjusted EBITDA	\$108,278	\$27,759	\$29,097	\$30,928	\$20,494	\$66,494	\$20,957	\$17,622	\$15,377	\$12,538

#### NON-GAAP RECONCILIATIONS

(\$ in thousands)	F	Y 2022	4Q22	3Q22	2Q22	1Q22	FY 2021	4Q21	3Q21	2Q21	1Q21
IM net income (loss)	\$	186,084 \$	81,167\$	46,065\$	67,995\$	(9,143)\$	90,915\$	28,194\$	39,272\$	15,786\$	7,663
Adjustments:											
Interest expense (income)		10,377	2,200	2,906	2,771	2,500	4,748	2,499	2,250	-	(1)
Investment expense, net of reimbursement		324	156	230	(200)	138	20	(12)	-	-	32
Depreciation and amortization		22,155	6,135	5,369	5,375	5,276	29,380	5,928	8,242	6,298	8,912
Compensation expense—equity-based		15,845	6,639	2,654	3,361	3,191	7,376	2,011	2,046	1,786	1,533
Compensation expense-carried interest and incentive		202,286	92,738	80,831	49,069	(20,352)	65,890	25,921	31,736	8,266	(33)
Administrative expenses-straight-line rent		1,844	1,541	68	76	159	197	75	74	50	(2)
Administrative expenses-placement agent fee		-	-	-	-	-	10,967	880	3,069	6,959	59
Transaction-related and restructuring charges		18,402	8,101	2,317	4,042	3,942	5,194	2,516	2,627	51	-
Incentive/performance fee income		(409,381)	(176,944)	(121,698)	(110,779)	40	(11,522)	(5,720)	(1,313)	(4,489)	-
Equity method (earnings) losses		26,958	(2,072)	(1,016)	(1,016)	31,062	(101,812)	(31,608)	(59,196)	(11,203)	195
Other (gain) loss, net		3,341	(248)	110	424	3,055	(797)	(52)	(461)	(119)	(165)
Income tax (benefit) expense		7,815	2,172	1,263	2,006	2,374	7,184	1,852	3,089	2,236	7
IM Adjusted EBITDA	\$	86,050\$	21,585\$	19,099\$	23,124\$	22,242\$	107,740 \$	32,484\$	31,435\$	25,621\$	18,200
Exclude: Start-up FRE of certain new strategies		9,739	2,643	2,399	2,335	2,362	8,527	2,306	2,224	2,059	1,938
IM FRE	\$	95,789\$	24,228\$	21,498\$	25,459\$	24,604\$	116,267 \$	34,790\$	33,659\$	27,680\$	20,138
Wafra's 31.5% ownership		(12,315)	-	-	(4,700)	(7,615)	(36,535)	(11,033)	(10,737)	(8,210)	(6,555)
DBRG OP share of IM FRE	\$	83,474\$	24,228\$	21,498\$	20,759\$	16,989\$	79,732\$	23,757\$	22,922\$	19,470\$	13,583
	F	Y 2022	4Q22	3Q22	2Q22	1Q22	FY 2021	4Q21	3Q21	2Q21	1Q21
Operating net income (loss) from continuing operations	\$	(330,331)	(76,990)	(93,772)	(85,428)	(74,141)	(230,841)	(83,909)	(71,822)	(10,850)	(64,260
Adjustments:											
Interest expense		159,409	45,222	40,770	37,233	36,184	125,387	35,144	29,839	29,272	31,132
Income tax (benefit) expense		335	509	(5)	161	(330)	(79,075)	(1,941)	1,922	(66,788)	(12,268)
Depreciation and amortization		532,640	133,269	130,663	145,817	122,891	495,342	126,436	120,458	126,227	122,221
Straight-line rent expenses and amortization of above- and below-market lease intangibles		(5,189)	(1,749)	(2,827)	(236)	(377)	355	370	482	(98)	(399)
Compensation expense-equity-based		12,261	(95)	10,852	752	752	2,842	1,918	308	308	308
Installation services		-	-	-	-	-	(505)	2,097	(4,058)	576	880
Transaction-related and restructuring charges		9,715	1,574	1,105	2,400	4,636	14,899	3,188	4,042	2,999	4,670
Other gain/loss, net		808	(3,188)	4,418	534	(956)	1,293	1,226	(285)	349	3
Operating Adjusted EBITDA	\$	379,648 \$	98,552\$	91,204\$	101,233 \$	88,659\$	329,697 \$	84,529\$	80,886\$	81,995\$	82,287
Noncontrolling interests' share of Digital Operating Adjusted EBITDA		(319,222)	(86,438)	(76,032)	(83,590)	(73,162)	(274,137)	(70,329)	(67,250)	(68,219)	(68,339)
DBRG OP share of Operating Adjusted EBITDA	\$	60,426\$	12,114\$	15,172\$	17,643\$	15,497\$	55,560\$	14,200\$	13,636\$	13,776\$	13,948

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